

4 Austria's Foreign Trade in Wine

4.1 Volume and Value of Austrian Wine Exports

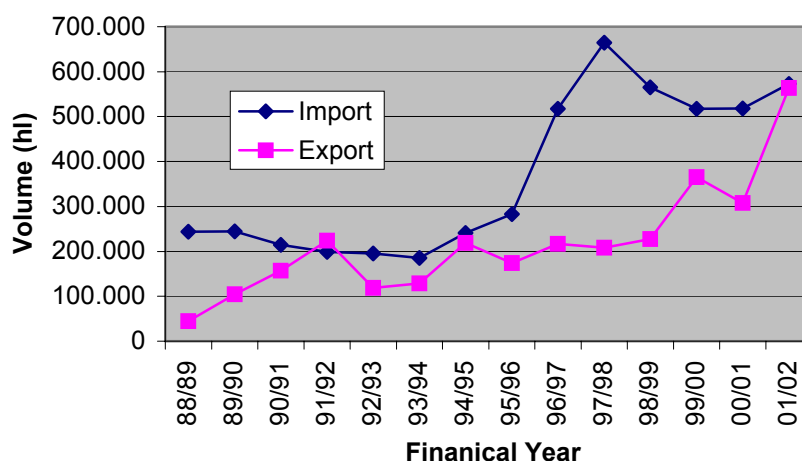
All of the EU related data from Statistics Austria is based exclusively on *Intrastat Reports*. European export countries are required to make an *Intrastat Report* to the EU first upon exceeding minimum gross sales (200,000 Euro minimum in Austria). These statistics do not include so-called car "boot" or "trunk" exports or small shipments and are therefore not exact. The minimum sales requirement for making an *Intrastat Report* varies from country to country.

Financial Year*	Import (hl)	Export (hl)
1985/86	274,321	45,223
1986/87	346,308	45,830
1987/88	367,010	35,179
1988/89	243,552	44,853
1989/90	244,191	104,115
1990/91	214,506	157,300
1991/92	199,196	223,599
1992/93	195,318	118,999
1992/94	185,819	128,694
1994/95	240,663	218,927
1995/96	282,552	173,950
1996/97	517,675	217,002
1997/98	664,124	208,101
1998/99	564,901	227,395
1999/2000	517,249	365,025
2000/2001	518,265	308,025
2001/2002	572,858	563,493

Until 1993/94: Nov 1 - Oct 31; as of 1994/95: Sep 1 - Aug 31

Source: Statistics Austria; "Balance of Supply" 2003

International wine import and export
(bottled wine and cask wine)



4.2 The 20 Major Export Countries for Austrian wine

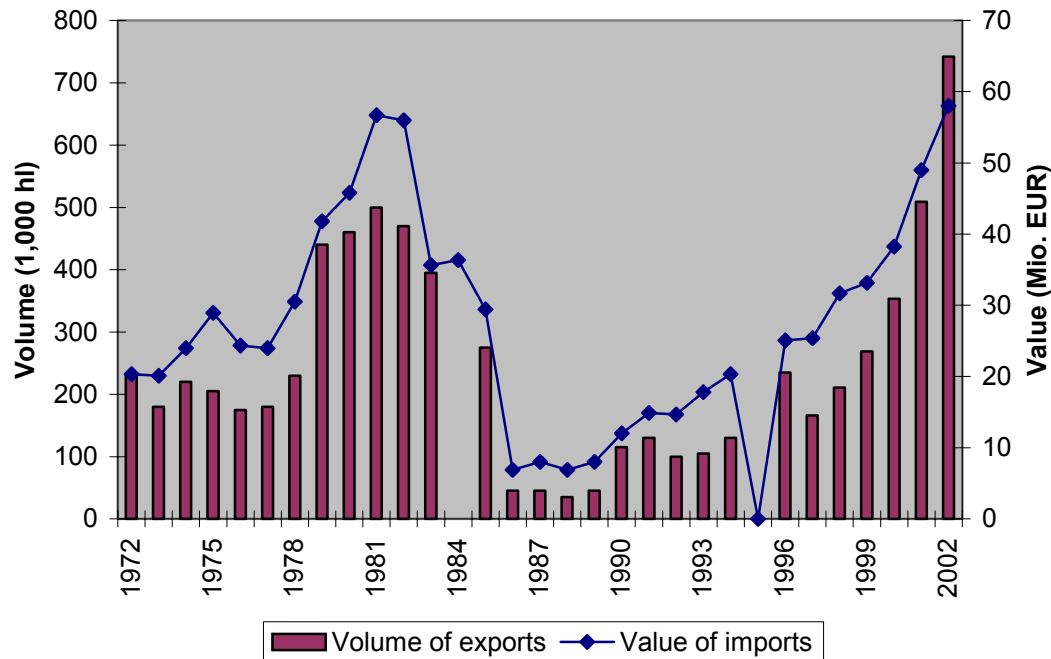
in 1000 €										
Country of Destination	2002	Rank	2001	Rank	2000	Rank	1999	Rank	1998	Rank
Germany	41,987	1	33,857	1	28,500	1	25,588	1	32,614	1
Czech Republic	3,740	2	3,683	3	1,010	5	1,822	3	658	8
United States	3,618	3	4,272	2	2,057	3	1,858	2	1,071	5
Switzerland	3,553	4	2,758	4	2,702	2	1,680	4	1,190	4
Italy	1,761	5	571	8	448	9	1,355	5	11,006	2
Liechtenstein	703	6	519	9	562	6	724	7	475	9
Japan	627	7	632	6	525	7	764	6	984	6
Netherlands	433	8	262	15	1,030	4	241	14	1,261	3
Sweden	366	9	406	10	394	10	716	8	697	7
United Kingdom	313	10	598	7	354	11	268	13	276	14
Canada	252	11	392	12	219	13	432	9	279	13
Finland	221	12	159	18	x	x	x	x	x	x
Poland	213	13	299	14	169	16	397	10	429	10
Belgium	209	14	129	19	177	15	269	12	207	15
France	185	15	333	13	141	17	89	22	98	17
Slovakia	176	16	1,058	5	506	8	138	17	34	25
Taiwan	170	17	396	11	264	12	312	11	418	11
Norway	159	18	170	16	219	14	118	18	83	19
Denmark	111	19	163	17	x	x	x	x	x	x
Singapore	103	20	38	x	25	x	167	x	46	x
in Hektoliter										
Country of Destination	2002	Rank	2001	Rank	2000	Rank	1999	Rank	1998	Rank
Germany	503,519	1	292,597	1	273,604	1	190,971	1	169,023	1
Czech Republic	152,682	2	154,789	2	40,409	2	55,144	2	16,942	2
Italy	50,742	3	1,743	7	1,432	9	1,190	10	11,019	3
Slovakia	11,987	4	45,774	3	17,798	3	3,103	5	98	24
Switzerland	5,576	5	4,257	4	4,296	5	2,867	6	2,487	8
United States	4,388	6	3,257	5	2,809	6	2,322	7	1,537	10
Hungary	3,228	7	31	x	32	x	785	x	221	x
Poland	2,996	8	2,601	6	1,422	10	4,474	3	4,786	5
Liechtenstein	1,273	9	740	12	1,635	7	1,085	11	930	11
Netherland	1,176	10	639	16	7,133	4	535	17	5,570	4
Japan	1,028	11	1,038	9	942	11	1,716	9	2,391	9
Lituania	973	12	9	x	445	x	222	x	0	x
Sweden	788	13	1,379	8	1,571	8	3,683	4	4,783	6
Belgium	760	14	257	20	x	x	x	x	x	x
Greece	628	15	38	x	25	x	167	x	96	x
France	505	16	673	13	x	x	x	x	x	x
Canada	494	17	642	15	519	14	2,001	8	791	12
Finland	346	18	402	18	x	x	x	x	x	x
United Kingdom	243	19	655	14	410	15	828	14	726	15
Norway	234	20	185	x	365	x	175	x	94	x

Source: Statistics Austria

*) ordered according to the documentation year 2002

4.3 Austrian Wine Exports – Long-term Prognosis

Austria's wine exports 1971 – 2002
(excluding sparkling wine)



Source: Statistics Austria

Comment:

According to Statistic Austria the results for 1995 are not conclusive, therefore a graph for that year is waived. The statistics for 1996 are also not completely sound and the results, particularly concerning geographic origins, can be seen only as approximations.